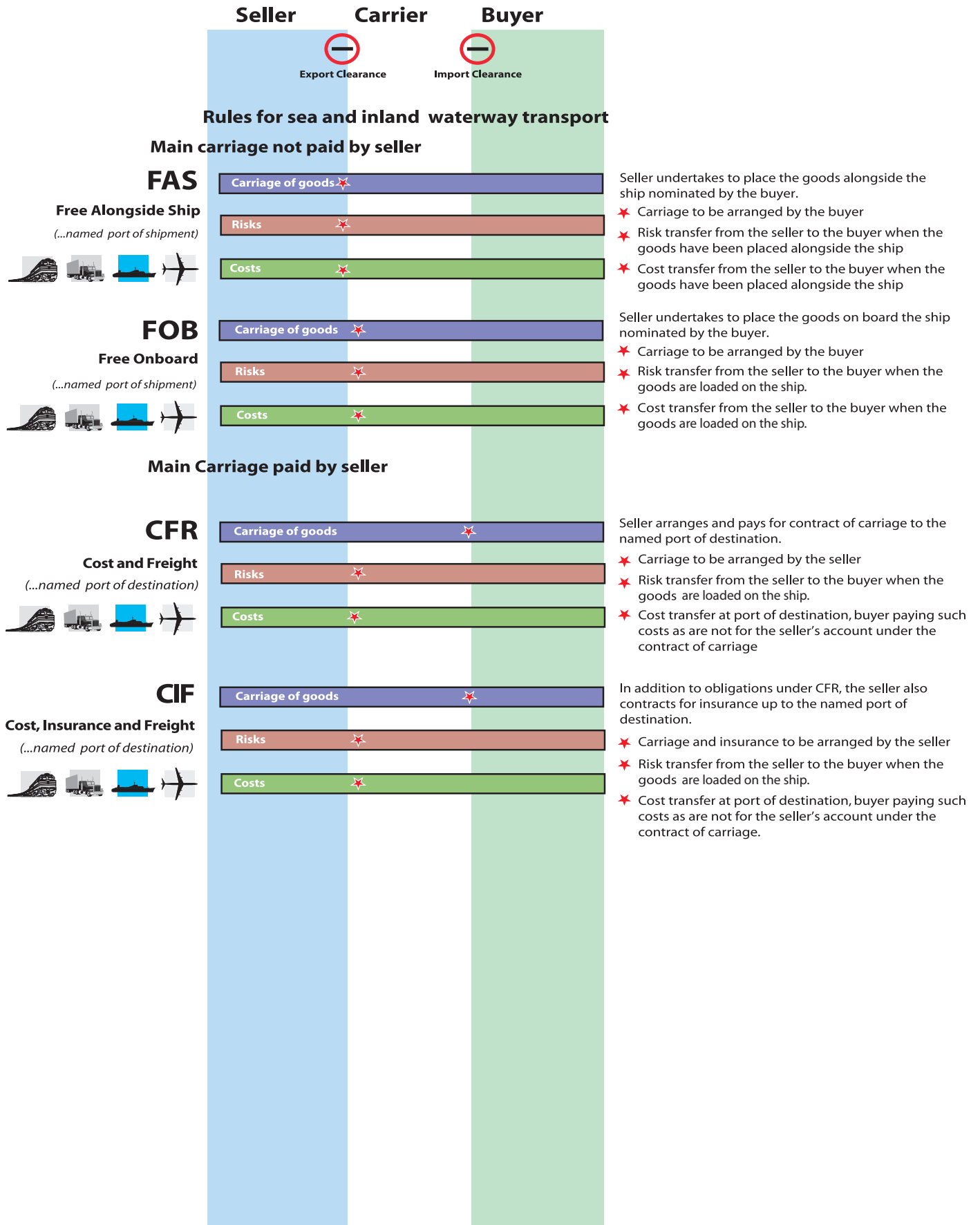


Critical points

- The seller minimizes its risk by only making the goods available at its own premises
 - Carriage to be arranged by the buyer
 - Risk transfer from the seller to the buyer when the goods are at the disposal of the buyer
 - Cost transfer from the seller to the buyer when the goods are at the disposal of the buyer
- Unless otherwise agreed, the seller arranges and pays for any pre- carriage up to the point of delivery.
- Carriage to be arranged by the buyer or by the seller on the buyer's behalf
 - Risk transfer from the seller to the buyer when the goods have been delivered to the carrier at the named place
 - Cost transfer from the seller to the buyer when the goods have been delivered to the carrier at the named place
- Seller contracts for main carriage up to named place/point of destination
- Carriage to be arranged by the seller
 - Risk transfer from the seller to the buyer when the goods have been delivered to the carrier
 - Cost transfer at place of destination, the buyer paying such costs as are not for the seller's account under the contract of carriage.
- In addition to the obligations under CPT, the seller also contracts for insurance up to the named place/point of destination
- Carriage and insurance to be arranged by the seller
 - Risk transfer from the seller to the buyer when the goods have been delivered to the carrier
 - Cost transfer at place of destination, the buyer paying such costs as are not for the seller's account under the contract of carriage
- Seller undertakes to place the goods at the disposal of the buyer unloaded from the arriving means of transport at the agreed place/ point of destination
- Carriage to be arranged by the seller
 - Risk transfer from the seller to the buyer when the goods have been delivered at the Terminal
 - Cost transfer from the seller to the buyer when the goods have been delivered at the Terminal
- Seller undertakes to place the goods at the disposal of the buyer ready for unloading by the buyer at the agreed place/ point of destination
- Carriage to be arranged by the seller
 - Risk transfer from the seller to the buyer when the goods have been delivered at the Place
 - Cost transfer from the seller to the buyer when the goods have been delivered at the Place
- Seller undertakes to place the goods at the disposal of the buyer ready for unloading by the buyer at the agreed place/ point of destination and to clear the goods for import and pay duty and other official charges (unless otherwise agreed)
- Carriage to be arranged by the seller
 - Risk transfer from the seller to the buyer when the goods are placed at the disposal of the buyer
 - Cost transfer from the seller to the buyer when the goods are placed at the disposal of the buyer



Delivery point () signifies transfer of risk and cost.

In CPT, CIP, CFR and CIF rules, the seller also has to pay for the contract of carriage and, in CIP and CIF, contract of insurance as well.

WARNING: This chart is not intended to be used alone, and should always be used in conjunction with the INCOTERMS 2010 rule book or the ICC Guide to Incoterms 2010.